

# Laura Sayers – Long Realty

Sue Gyure – Interior Design

# Sun City Home Values

#### Sun City Homes Sold in the Past 6 Months

	Sold Price	\$/square foot
Low	\$132,500	\$101.44/ft2
Average	\$239,492	\$145.16/ft2
High	\$387,000	\$204.73/ft2

### Remodel Valuation Example

#### Pacifica Model 1,750 ft2 with Zero Lot Premium

	\$/Square Foot	Pacifica 1,750
No Updates	\$125/ft2	\$218,750
Updated Flooring, Counters & Appliances	\$137/ft2	\$239,750 + \$21,000
Fully Updated	\$150/ft2	\$262,500 + \$43,750

## Home Buyers Pay a Premium

#### 1. Location, Location, Location

- Catalina Mountain Views
- Backing to Open Space
- Privacy

#### 2. Remodeled Homes

- Kitchens
- Baths
- Flooring
- Paint
- Mechanicals

## Kitchen Updates

Cabinets

- Counters
- Appliances

### **Kitchen Cabinets**

Update Pickled, Melamine & Worn Cabinets



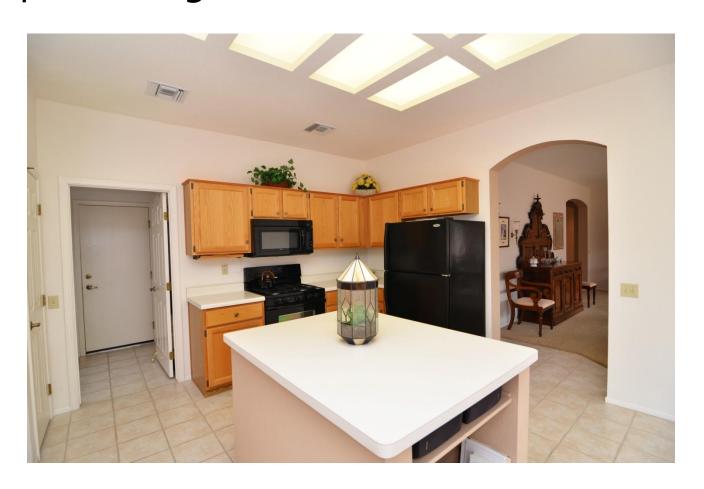
#### **New Kitchen Cabinets**

Replace with Cherry, Hickory, Alder & Classic White Cabinets



#### **Kitchen Counters**

Update Original Laminate & Tile Counters



### **New Kitchen Counters**

Replace with Granite or Quartz Counters



## **Aplliances**

Replace Original, White & Mismatched Appliances



## **New Appliances**

New Stainless Steel or Black Appliances



## Baths

Tile Tub & Shower Surrounds



# Flooring - Carpet

Replace Worn & Outdated Carpet



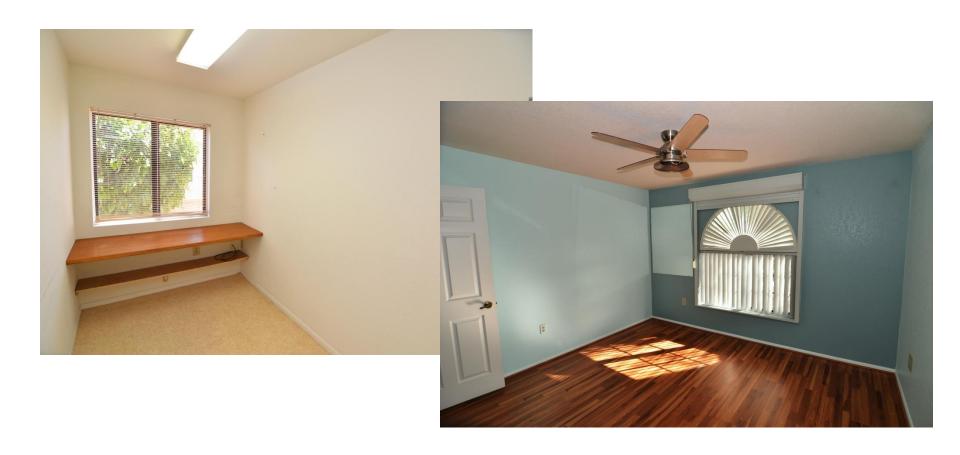
# Flooring – Tile

Replace Original & Mismatched Tile



# Flooring – Laminate & Pergo

Replace Laminate & Pergo Flooring



# Flooring - New

Large Tile Throughout Home



## **Paint**

Add a Fresh Coat of Paint



### Mechanicals

Replace Original HVAC & Water Heater

#### **Contact Laura Sayers**

## Laura Sayers

520-390-6000

SoldSunCityOroValley.com